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FLELL PERFORMANCE: If Grantor pays all the indebtodrest which clue, and otherwise performs all its obligations imposed upon Grantor under this peed of Trust, Lender shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and shall execute and deliver to Trustee a request for full recompagnate and the Personal Property. Any recompagnate required by law shall be paid by Grantor, if permitted by applicable law.

DEFAULT, Each of the following, at the option of Lender, shall execute and deliver to the policy of and a shall execute and deliver to the policy of th

DEFAULT. Each of the following, at the option of Lender, shall constitute an event of default (Event of Default) under this Deed of Trust

Description indebtedness. Failure of Crantor to make any payment when due on the Indebtedness.

Default on Other Payments. Fallure of Grantor within the time required by this Deed of Trust to make any payment for taxes or insurance, or any other payment necessary to prevent filling of or to effect discharge of any lien.

Comparation Deligation, Fallure of Grantor to comply with any other term, obligation, covenant or condition contained in this Deed of Trust, the Note or in any of the Related Documents.

Faise Statements. Any warranty, representation or obstement made or furnished to Lender by or on belief of Grantor under this Desd of Trust, the Note or the Related Documents is false or misleading in any material respect, either now or at the time made or furnished.

Detective Collegeralization. This Deed of Trust or any of the Related Documents causes to be in full force and effect (including tailure of any collegeral documents to create a valid and perfected security interest or lien) at any time and for any reason.

trapolyerroy. The dissolution or termination of Grantor's existence as a going business, the insolvency of Grantor, the appointment of a receiver for any part of Grantor's property, any assignment for the benefit of creditors, any type of creditor workout, or the commencement of any proceeding under any bankrupitor or insolvency laws by or against Grantor.

Forestocure, Foresiture, etc. Commencement of forestocure or forfeiture proceedings, whether by judicial proceeding, self-help, repossession or any other method, by any creditor of Grantor or by any governmental agency against any of the Property. However, this subsection shall not apply in the event of a good faith dispute by Grantor as to the validity or reasonableness of the claim which is the basis of the foreclosure or forefaiture proceeding, provided that Grantor gives Lender written notice of such claim and furnishes reserves or a surely bond for the claim satisfactory to Lendar.

Breach of Other Agreement: Any breach by Grantor under the terms of any other agreement between Grantor and Lender that is not remedied within any grace period provided therein, including without limitation any agreement concerning any indebtedness or other obligation of Grantor to Lender, whether existing how or latter.

Events Affecting Guaranters. Any of the preceding events occurs with respect to any Guaranter of any of the indebtedness or any Guaranter of any of the indebtedness or any Guaranter of the indebtedness.

Adverse Change. A material adverse change occurs in Grantor's financial condition, or Lender believes the prospect of payment or performance of the indebtedness is impaired.

Insecurity. Lender in good faith deems itself insecure.

RIGHTS AND REMEDIES ON DEFAULT. Upon the occurrence of any Event of Default and at any time thereafter, Trustee or Lender, at its option, may exercise any one or more of the following rights and remedies, in addition to any other rights or remedies provided by law:

Accelerate indebtedness. Lender shall have the right at its option without notice to Grantor to declare the entire indebtedness immediately due and payable, including any prepayment penelty which Grantor would be required to pay.

Foreclosure. With respect to all or any part of the Real Property, the Trustee shall have the right to foreclose by notice and sale, and Lender shall have the right to foreclose by judicial foreclosure; in effective will not to the full extent provided by applicable law. If this Deed of Trust is foreclosed by judicial foreclosure, Lender will be entitled to a judgment which will provide that if the foreclosure sale proceeds are insufficient to satisfy the judgment, execution may issue for the amount of the unipaid balance of the judgment.

UCC Remodies. With respect to all or any part of the Personal Property, Lender shall have all the rights and remedies of a secured party under the Uniform Commercial Code.

Collect Renta. Lender shall have the right, without notice to Grantor, to take possession of and manage the Properly and collect the Rents, including amounts past due and unpaid, and apply the net proceeds, over and above Lender's costs, against the indebtodness. In furtherance of this right, Lender may require any tenant or other user of the Property to make payments of rent or use less directly to Lender. If the Rents are collected by Lender, then Grantor irrevocably designates Lender as Grantor's attempt in-fact to endorse instruments received in payment thereof in the name of Grantor and to negotiate the same and collect the proceeds. Payments by tenants or other users to Lender in response to Lender's demand shall satisfy the obligations for which the payments are made, whether or not any proper grounds for the demand existed. Lender may exercise its rights under this subparagraph either in person, by agent, or through a receiver.

Appoint Receiver. Lender shall have the right to have a receiver appointed to take possession of all or any part of the Property, with the power to protect and preserve the Property, to operate the Property preceding foreclosure or sale, and to collect the Rants from the Property and apply the proceeds, over-and above the cost of the receivership, against the indebtadness. The receiver may serve without bond if permitted by law. Lender's right to the appointment of a receiver shall exist whether or not the apparent value of the Property exceeds the indebtadness by a substantial amount. Employment by Landar shall not disquality a person from serving as a receiver.

Tenancy at Sufference. If Grantor remains in possession of the Property after the Property is sold as provided above or Lender otherwise becomes entitled to possession of the Property upon default of Grantor, Grantor shall become a tenant at sufference of Lender or the purchaser of the Property and shall, at Lender's option, either (a) pay a reasonable rental for the use of the Property, or (b) vacate the Property immediately upon the demand of Lender.

Other Remedies. Trustee or Lender shall have any other right or remedy provided in this Deed of Trust or the Note or by law.

Notice of Sale. Lender shall give Grantor reasonable notice of the time and place of any public sale of the Personal Property or of the time after which any private sale or other intended disposition of the Personal Property is to be made. Reasonable notice shall mean notice given at least ten (10) days before the time of the sale or disposition. Any sale of Personal Property may be made in conjunction with any sale of the Real Property.

Sale of the Property. To the extent permitted by applicable law, Grantor hereby waives any and all rights to have the Property marshalled. In exercising its rights and remedies, the Trustee or Lender shall be tree to sell all or any part of the Property together or separately, in one sale or by separate sales. Lender shall be entitled to bid at any public sale on all or any portion of the Property.

Waiver; Election of Remedies. A waiver by any party of a breach of a provision of this Deed of Trust shall not constitute a waiver of or prejudice the party's rights otherwise to demand strict compliance with that provision or any other provision. Election by Lender to pursue any remedy provided in this Deed of Trust, the Note, in any Related Document, or provided by law shall not exclude pursuit of any other remedy, and an election to make expenditures or to take action to perform an obligation of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead to be detected as the contract of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead to the dead of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead of the provision of Grantor under this Deed of Trust after failure of Grantor to perform shall be dead of the performance not affect Lender's right to declare a default and to exercise any of its remedies.

Attorneys' Fees; Expenses. If Lender institutes any suit or action to entorce any of the terms of this Deed of Trust, Lender shall be entitled to recover such sum as the court may adjudge reasonable as attorneys' tess of that and on any appeal. Whether or not any court action is involved, all reasonable expenses incurred by Lender which in Lender's opinion a necessary at any time for the protection of its interest or the enforcement of its rights shall become a part of the indebtedness payable on demand and shall bear interest at the Note rate from the date of expenditure until repaid. Expenses covered by this paragraph include, without limitation, however subject to any limits under applicable law, Lender's attorneys' tess whether or not there is a lawsuit, including attorneys' tess for bankruptcy proceedings (including efforts to modify or vacate any automatic stay or injunction), appeals and any anticipated post-judgment coefficies, the cost of searching records, obtaining tipe reports (including foreclosure reports), surveyors' reports, appraisal tess, the time that it is a time to the action that the action to all other sums provided by law.

Streets as Trustee, Trustee that the test of the total total total out of the test of the trustee.

Rights of Trustee. Trustee shall have all of the rights and duties of Lender as set forth in this section.

POWERS AND CELIGATIONS OF TRUSTEE. The following provisions relating to the powers and obligations of Trustee are part of this Deed of Trust.

Powers of Trustee. In addition to all powers of Trustse arising as a matter of law, Trustse shall have the power to take the following actions with respect to the Property upon the written request of Lander and Granton: (a) join in preparing and thing a map or plat of the Real Property, including the dedication of streets or other rights to the public; (b) join in granting any essement or creating any restriction on the Real Property; and (c) join in any subordination or other agreement affecting this Deed of Trust or the interest of Lander under this Deed of Trust.

Obligations to Notify. Trusies shall not be obligated to notify any other party of a pending sale under any other trust deed or lien, or of any action

or proceeding in which Grantor, Lender, or Trustee shall be a party, unless the action or proceeding is brought by Trustee.

Trustee. Trustee shall meet all qualifications required for Trustee under applicable law. In addition to the rights and remedies sat forth above, with respect to all or any part of the Property, the Trustee shall have the right to foreclose by notice and sals, and Lender shall have the right to foreclose by judicial foreclosure, in either case in accordance with and to the full extent provided by applicable law.

Successor Trustee. Lender, at Lender's option, may from time to time appoint a successor Trustee to any Trustee appointed hereunder by an instrument executed and acknowledged by Lender and recorded in the office of the recorder of Klamath County, Oregon. The instrument shall contain, in addition to all other matters required by state law, the names of the original Lender, Trustee, and Granter, the book and page where this Deed of Trust is recorded, and the name and address of the successor trustee, and the instrument shall be executed and acknowledged by Lender or its successors in interest. The successor trustee, without conveyance of the Property, shall succeed to all the title, power, and duties conferred upon the Trustee in this Deed of Trust and by applicable law. This procedure for substitution of trustee shall govern to the exclusion of all other provisions for substitution.

NOTICES TO GRANTOR AND OTHER PARTIES. Any notice under this Deed of Trust shall be in writing, may be sent by telefacsimile (unless otherwise required by law), and shall be effective when actually delivered, or when deposited with a nationally recognized overnight courier, or, if mailed, shall be deemed effective when deposited in the United States mail first class, cartified or registered mail, postage prepaid, directed to the addresses shown near the beginning of this Deed of Trust. Any party may change its address for notices under this Deed of Trust by giving formal written notice to the other parties, specifying that the purpose of the notice is to change the party's address. All copies of notices of foreclosure from the holder of any ilen which has priority over this Deed of Trust shall be sent to Lender's address, as shown near the beginning of this Deed of Trust. For notice purposes, Grantor agrees to keep Lender and Trustee informed at all times of Grantor's current address.

ACCESS LAWS. (a) Grantor agrees that Grantor and the Property shall at all times strictly comply with the requirements of the Americans with Disabilities Act of 1990; the Fair Housing Amendments Act of 1988; and other federal, state, or local laws or ordinances related to disabled access; or any statute, rule, regulation, ordinance, order of governmental bodies and regulatory agencies, or order or decree of any court adopted or enacted with respect thereto, as now existing or hereafter amended or adopted (collectivaly, the "Access Laws"). At any time, Lender may require a certificate of compliance with the Access Laws and indemnification agreement in a form reasonably acceptable to Lender. Lender may also require a certificate of compliance with the Access Laws from an architect, engineer, or other third party acceptable to Lender.

- (b) Notwithstanding any provisions set forth herein or in any other document, Grantor shall not alter or permit any tenant or other person to eiter the Property in any manner which would increase Grantor's responsibilities for compliance with the Access Laws without the prior written approval of Lender. In connection with such approval, Lender may require a certificate of compliance with the Access Laws from an architect, engineer, or other person acceptable to Lender.
- (c) Grantor agrees to give prompt written notice to Lender of the receipt by Grantor of any claims of violation of any of the Access Laws and of the commencement of any proceedings or investigations which relate to compliance with any of the Access Laws.
- (d) Grantor shall indemnify, defend, and hold harmless Lender from and against any and all claims, demands, damages, costs, expenses, losses, liabilities, penalties, fines, and other proceedings including without limitation reasonable attorneys fees and expenses arising directly or indirectly from or out of or in any way connected with any failure of the Property to comply with any of the Access Laws. The obligations and liabilities of Grantor under this section shall survive any termination, satisfaction, assignment, judicial or nonjudicial foreclosure proceeding, or delivery of a dead in lieu of foreclosure.

MISCELLAPEOUS PROVISIONS. The following miscellaneous provisions are a part of this Deed of Trust:

Amendments. This Deed of Trust, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the matters set forth in this Deed of Trust. No alteration of or amendment to this Deed of Trust shall be effective unless given in writing and signed by the party or parties sought to be charged or bound by the alteration or amendment.

Annual Reports. If the Property is used for purposes other than Grantor's residence, Grantor shall furnish to Lender, upon request, a certified statement of net operating income received from the Property during Grantor's previous fiscal year in such form and detail as Lender shall require. "Net operating income" shall mean all cash receipts from the Property less all cash expenditures made in connection with the operation of the Property.

Applicable Law. This Deed of Trust has been delivered to Lender and accepted by Lender in the State of Oregon. Subject to the provisions on arbitration, this Deed of Trust shell be governed by and construed in accordance with the laws of the State of Oregon.

Caption Headings. Caption headings in this Deed of Trust are for convenience purposes only and are not to be used to interpret or define the provisions of this Deed of Trust.

Marger. There shall be no merger of the interest or estate created by this Deed of Trust with any other interest or estate in the Property at any time held by or for the benefit of Lender in any capacity, without the written consent of Lender.

Multiple Parties; Corporate Authority. All obligations of Grantor under this Deed of Trust shall be joint and several, and all references to Grantor shall mean each and overy Grantor. This means that each of the persons signing below is responsible for all obligations in this Deed of Trust.

Severability. If a court of competent jurisdiction finds any provision of this Deed of Trust to be invalid or unenforceable as to any person or circumstances, such finding shall not render that provision invalid or unenforceable as to any other persons or circumstances. If feesible, any such offending provision shall be deemed to be modified to be within the limits of enforceability or validity; however, if the offending provision control be so modified, it shall be stricken and all other provisions of this Deed of Trust in all other respects shall remain valid and enforceable.

Successors and Assigns. Subject to the limitations stated in this Deed of Trust on transfer of Grantor's interest, this Deed of Trust shall be binding upon and intere to the benefit of the parties, their successors and assigns. If ownership of the Property becomes vested in a person other than Grantor, Lender, without notice to Grantor, may deal with Grantor's successors with reference to this Deed of Trust and the indebtedness by way of forbearance or extension without releasing Grantor from the obligations of this Deed of Trust or liability under the indebtedness.

Time is of the Essence. Time is of the essence in the performance of this Deed of Trust.

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Walvers and Consents. Lender shall not be deemed to have walved any rights under this Deed of Trust (or under the Related Documents) unless such walver is in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a walver of such right or any other right. A walver by any party of a provision of this Deed of Trust shall not creating a walver of or projudice the party's right otherwise to demand strict compliance with that provision or any other provision. No prior walver by Lender, not any other provisions. No prior walver by Lender, shall constitute a walver of any of Lender's rights or any of Grantor's obligations as to any future transactions. Whenever consent by Lender is required in this Deed of Trust, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required.

COMMERCIAL DEED OF TRUST. Grantor agrees with Lender that this Deed of Trust is a commercial deed of trust and that Grantor will not change the use of the Property without Lender's prior written consent.

Unless you provide us with evidence of the insurance coverage as required by our contract or loan agreement, we may purchase insurance at your expense to protect our interest. This insurance may, but need not, also protect your interest. If the collateral becomes damaged, the coverage we purchase may not pay any claim you make or any claim made against you. You may later cancel this coverage by providing evidence that you have obtained property coverage elsewhere.

You are responsible for the cost of any insurance purchased by us. The cost of this insurance may be added to your contract or loan balance, the interest rate on the underlying contract or loan will apply to this added amount. The effective date of coverage may be the date your prior coverage lapsed or the date you falled to provide proof of coverage.

The coverage we purchase may be considerably more expensive than insurance you can obtain on your own and may not astilety any need for property damage coverage or any mandatory liability insurance requirements imposed by applicable law.

EACH GRANTOR ACKROWLEDGES HAVING READ ALL THE PROVISIONS OF THIS DEED OF TRUST, AND EACH GRANTOR ACREES TO ITS TERMS

GRANTOR: REACH, INC.

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## DEED OF TRUST (Continued)

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REACH, INC.
(Borrower/Grantor)

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This Exhibit "A" is anached to and by this reference made a part of the Deed of Trust. Certificate and Indomnity Regarding Hazardous Substances and Certificate of Compliance with Access Laws and Indomnification Agreement dated April 23, 1999 executed in connection with a loan or other Financial accommodations between U.S. Bank National Association and Reach, Inc.

## EXHIBIT 'A' LEGAL DESCRIPTION

A tract of land situated in the East 1/2 Section 4, Township 39 South, Range 9 East of the Willamette Meridian, Klamath County, Oregon, including a portion of Lot 2, Block 2 TRACT NO. 1080, WASHEURN PARK, more particularly described as follows:

Beginning at a point on the Westerly line of an existing 10-foot South Suburban Sanitary District sewer easement, from which the Southwest corner of Lot 2, Block 2, said Tract 1080, bears North 08 degrees 03' 39" East a distance of 270.55 feet and the East quarter corner of said Section 4 bears North 77 degrees 03' 46" East a distance of 562.46 feet; thence North 00 degrees 06' 43" West along the said West easement line 973.79 feet to a point which is 230.00 feet from, measured at right angles to, the Southerly right of way line of the O. C. & E. Railroad; thence North 66 degrees 51' 15" West parallel to and 230.00 feet from the said Southerly right of way line 973.79 feet; thence South 00 degrees 06' 43" East parallel to said sewer easement 973.79 feet; thence South 66degrees 51' 15" East parallel to said Southerly railroad right of way line 973.79 feet to the point of beginning, with bearings based on said Tract No. 1080, Washburn Park.

TOGETHER WITH a non-exclusive right of way for ingress to exit from the above described real property along and upon a 60 foot wide strip of land, more particularly described as follows:

Beginning at the southwest corner of Block 2, Tract 1080, Washburn Park; thence along the arc of a curve to the right (radius point bears North 00 degrees 04' 50" West 27.14 feet, central angle = 84 degrees 48' 27") 42.54 feet to the Easterly right of way line of a sewer easement; thence North 00 degrees 06' 43" West along said easement 255.37 feet; thence South 89 degrees 53' 17" West 10.00 feet to a 5/8 inch iron pin; thence North 66 degrees 51' 15" West 54.42 feet; thence South 00 degrees 06' 43" East 363.71 feet; thence South 89 degrees 55' 10" East 86.85 feet to the Northwest corner of Block 6, Tract 1080; thence North 00 degrees 04' 50" East 60:00 feet to the point of beginning, with bearings based on said Tract 1080.

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