2011-010592 Klamath County, Oregon



WHEN RECORDED RETURN TO:

Paul J. Taylor Bryant, Lovlien & Jarvis, PC 591 SW Mill View Way Bend, Oregon 97702 09/21/2011 09:11:20 AM

Fee: \$87.00

TRUST DEED

This Trust Deed is made as of September 16, 2011, by Nordby & Raper, Inc., an Oregon corporation ("Grantor"), whose address is 913 NE 1st Street, Bend, Oregon 97701; AmeriTitle ("Trustee") whose address is 15 Oregon Avenue, Bend, Oregon 97701; for the benefit of South Valley Bank & Trust, Trustee of the Clarence D. "Bill" Raper Revocable Living Trust u/a/d December 16, 1998 ("Beneficiary"), whose address is PO Box 1784, Medford, Oregon 97501.

RECITALS

WHEREAS, Grantor, Beneficiary and Robert J. Nordby ("Nordby"), entered into that certain Option to Purchase Stock dated September 15, 2010 (the "Agreement") pursuant to which Beneficiary granted Grantor and Nordby an exclusive option, exercisable by either Grantor or Nordby, to purchase 50 shares of common stock of Grantor (which constitute all of the shares of common stock of Grantor owned by Beneficiary) (the "Shares");

WHEREAS, Nordby exercised the option by delivering written notice to Beneficiary on June 21, 2011.

WHEREAS, pursuant to the Agreement, the purchase price for the Shares was determined to be \$785,562.50, which is payable by Nordby in accordance with the terms of that certain promissory note in the principal amount of \$785,562.50 dated September 16, 2011 made by Nordby in favor of Beneficiary (the "**Note**").

WHEREAS, as a result of Nordby's purchase of the Shares, Nordby is the sole shareholder of Grantor.

WHEREAS, pursuant to the Agreement, Beneficiary has required, and Grantor has agreed to provide, this Trust Deed. In view of the business relationship between Nordby and Grantor, Nordby's exercise of the option and purchase of the Shares will benefit Grantor.

NOW, THEREFORE, for valuable consideration, receipt of which is hereby acknowledged, and for the purpose of securing the Obligations described in Section 1.1 below, Grantor hereby irrevocably grants, bargains, sells, conveys, assigns, and transfers to Trustee in trust for the benefit and security of Beneficiary, with power of sale, all of Grantor's right, title, and interest in and to the following real property located in Klamath County, Oregon, and more particularly described in Exhibit A attached hereto and incorporated herein, together with (a) all improvements now or hereafter located thereon, (b) all easements, tenements, hereditaments, and

appurtenances relating thereto, (c) all awards for any taking of all or any portion thereof, and (d) all insurance proceeds for any damage thereto (collectively, the "Trust Property").

TO HAVE AND TO HOLD the Trust Property to Trustee and its successors and assigns for the benefit of Beneficiary and its successors and assigns, forever.

PROVIDED ALWAYS, that if all the Obligations shall be paid, performed, and satisfied in full, then the lien and estate hereby granted shall be reconveyed.

AGREEMENT

TO PROTECT THE SECURITY OF THIS TRUST DEED, GRANTOR COVENANTS AND AGREES AS FOLLOWS:

ARTICLE I COVENANTS AND WARRANTIES OF GRANTOR

- 1.1 Obligations Secured. This Trust Deed secures the payment of all indebtedness, including but not limited to principal and interest, and the performance of all covenants and obligations of Nordby and Grantor, under the Note and this Trust Deed, whether such payment and performance is now due or becomes due in the future (collectively, the "Obligations").
- **1.2** Payment and Performance. Nordby and Grantor shall pay and perform all of the Obligations when due.
- 1.3 Property. Grantor warrants that it holds good and merchantable title to the Trust Property, free and clear of all liens, encumbrances, reservations, restrictions, easements, and adverse claims except those of record as of the date hereof. Grantor covenants that it shall forever defend Beneficiary's and Trustee's rights hereunder and the priority of this Trust Deed against the adverse claims and demands of all persons.
- 1.4 Further Assurances. Grantor shall execute, acknowledge, and deliver, from time to time, such further instruments as Beneficiary or Trustee may require to accomplish the purposes of this Trust Deed.
- 1.5 Compliance with Laws. Grantor represents, warrants, and covenants that the Trust Property is currently in material compliance with, and will at all times be maintained in material compliance with, all applicable laws, and all covenants, conditions, easements, and restrictions affecting the Trust Property.

1.6 Environmental Compliance.

(1) For purposes of this section, "Environmental Law" means any federal, state, or local law or regulation now or hereafter at any time pertaining to Hazardous Substances or environmental conditions. For purposes of this section, "Hazardous Substance" includes,

without limitation, any substance that is or becomes classified as hazardous, dangerous, or toxic under any federal, state, or local law or regulation.

- (2) Grantor will not use, generate, store, release, discharge, or dispose of on, under, or about the Trust Property or the groundwater thereof any Hazardous Substance and will not permit any other person to do so, except for storage and use of such Hazardous Substances (and in such quantities) as may commonly be used for Grantor's business operations, provided such substances are stored and used in compliance with all Environmental Laws. Grantor will keep and maintain the Trust Property in compliance with all Environmental Laws.
- (3) If any investigation, monitoring, containment, cleanup, or other remedial work of any kind is required on the Trust Property under any applicable Environmental Law or by any governmental agency or person in connection with a release of a Hazardous Substance, Grantor shall promptly complete all such work at Grantor's expense.
- 1.7 Maintenance and Improvements. Grantor shall not permit the Trust Property or any part thereof to be removed, demolished, or materially altered without Beneficiary's prior written consent. Grantor shall maintain the Trust Property, and every portion thereof, in good repair and condition, except for reasonable wear and tear, and shall at Beneficiary's election restore, replace, or rebuild the Trust Property or any part thereof now or hereafter damaged or destroyed by any casualty (whether or not insured against or insurable) or affected by any Condemnation (as defined in Article II). Grantor shall not commit or suffer any waste or strip of the Trust Property.
- 1.8 Liens. Grantor shall pay when due all claims for labor and materials that, if unpaid, might become a lien on the Trust Property. Grantor shall not create or suffer any lien, security interest, or encumbrance on the Trust Property that may be prior to, or at parity with, the lien of this Trust Deed, except those in existence on the date hereof.
- 1.9 Impositions. Grantor shall pay when due all taxes, assessments, fees, and other governmental and nongovernmental charges of every nature now or hereafter assessed against any part of the Trust Property, including payments due on any debt that is secured by the Trust Property (collectively, the "Impositions"); provided, however, that if by law any such Imposition may be paid in installments, Grantor may pay the same in installments, together with accrued interest on the unpaid balance thereof, as they become due. Grantor shall furnish to Beneficiary promptly on request satisfactory evidence of the payment of all Impositions. Beneficiary is hereby authorized to request and receive from the responsible governmental and nongovernmental personnel written statements with respect to the accrual and payment of all Impositions.
- 1.10 Limitations of Use. Grantor shall not initiate or consent to any rezoning of the Trust Property or any change in any covenant or other public or private restrictions limiting or defining the uses that may be made of the Trust Property without the prior written consent of Beneficiary.

1.11 Insurance.

- (1) **Property and Other Insurance**. Grantor shall obtain and maintain during the term of this Trust Deed all-risk property insurance in an amount not less than the full remaining principal balance of the Note or, if greater, in the amount of the full replacement cost of the Trust Property, without reduction for coinsurance.
- (2) Insurance Companies and Policies. All insurance shall be written by a company or companies reasonably acceptable to Beneficiary; shall contain a long-form mortgagee endorsement in favor of Beneficiary with proceeds under any policy payable to Beneficiary, subject to the terms of this Trust Deed; shall require 10 days' prior written notice to Beneficiary of cancellation or reduction in coverage; and shall contain a waiver of subrogation. Grantor shall furnish to Beneficiary on request a certificate evidencing the coverage required under this Trust Deed and a copy of each policy.
- 1.12 Casualty/Loss Restoration. After the occurrence of any casualty to the Trust Property, whether or not covered by insurance, Grantor shall give prompt written notice thereof to Beneficiary. Beneficiary may make proof of loss if it is not made promptly and to Beneficiary's reasonable satisfaction by Grantor. All insurance proceeds with respect to the Trust Property shall be payable to Beneficiary. Provided no uncured event of default then exists, insurance proceeds shall be released to Grantor, on such terms and conditions as Beneficiary reasonably elects, for restoration of the Trust Property. If an uncured event of default then exists, insurance proceeds may, at Beneficiary's discretion, be applied to the Obligations.
- 1.13 Actions to Protect Trust Property. If Grantor shall fail to pay, perform, or observe any of its covenants hereunder, Beneficiary may, but shall not be required to, take such actions as it deems appropriate to remedy such failure. All sums, including reasonable attorney fees, so expended, or expended to maintain the lien or estate of this Trust Deed or its priority, or to protect or enforce any of Beneficiary's rights hereunder, shall be a lien on the Trust Property, shall be secured by this Trust Deed, and shall be paid by Grantor on demand, together with interest thereon at the rate provided in the Note. No payment or other action by Beneficiary under this section shall impair any other right or remedy available to Beneficiary or constitute a waiver of any Event of Default.

WARNING

Unless you [Grantor] provide us [Beneficiary] with evidence of the insurance coverage as required by our contract or loan agreement, we may purchase insurance at your expense to protect our interest. This insurance may, but need not, also protect your interest. If the collateral becomes damaged, the coverage we purchase may not pay any claim you make or any claim made against you. You may later cancel this coverage by providing evidence that you have obtained property coverage elsewhere.

You are responsible for the cost of any insurance purchased by us. The cost of this insurance may be added to your contract or loan balance. If the cost is added to your contract or loan balance, the interest rate on the underlying contract

or loan will apply to this added amount. The effective date of coverage may be the date your prior coverage lapsed or the date you failed to provide proof of coverage.

The coverage we purchase may be considerably more expensive than insurance you can obtain on your own and may not satisfy any need for property damage coverage or any mandatory liability insurance requirements imposed by applicable law.

1.14 Estoppel Certificates. Grantor, within five days of request therefore, shall furnish to Trustee and Beneficiary a written statement, duly acknowledged, of the amount of the Obligations secured by this Trust Deed and whether any offsets or defenses exist against the Obligations secured hereby. If Grantor shall fail to furnish such a statement within the time allowed, Beneficiary shall be authorized, as Grantor's attorney-in-fact, to execute and deliver such statement.

ARTICLE II CONDEMNATION

Should the Trust Property or any part thereof be taken or damaged by reason of any public improvement, eminent domain, condemnation proceeding, or in any other manner (a "Condemnation"), or should Grantor receive any notice or other information regarding such action, Grantor shall give immediate notice thereof to Beneficiary. Beneficiary shall be entitled to all compensation, awards, and other payments or relief therefore ("Condemnation Proceeds") up to the full amount of the Obligations, and may appear in any Condemnation proceeding in its own or Grantor's name and make any settlement in connection therewith. Beneficiary may, at its option, apply the Condemnation Proceeds to the Obligations or release the proceeds to Grantor, on such terms and conditions as Beneficiary elects, for restoration of the Trust Property.

ARTICLE III LEASES AND RENTS

3.1 Assignment of Leases and Rents. Grantor assigns to Beneficiary all leases, rental contracts, and other agreements now or hereafter relating to the Trust Property or any portion thereof (the "Leases") and all rents and income derived therefrom (the "Rents"). Beneficiary shall have the right, but shall not be obligated, after the occurrence of an Event of Default, to notify any and all obligors under any of the Leases that the same have been assigned to Beneficiary; to discount, compromise, enforce, and collect the Leases and Rents; and to exercise any and all other rights and remedies of the lessor in connection with any of the Leases and Rents. Beneficiary shall have the right to use and apply any Rents received (1) for any costs and expenses incurred in connection with enforcing this assignment and collecting Rents; (2) for the maintenance of the Trust Property; and (3) for reduction of the Obligations in such order as Beneficiary shall determine. Beneficiary hereby gives Grantor a revocable license to collect and receive the Rents. Such license may be revoked by Beneficiary, without notice to Grantor, on the occurrence of any Event of Default under this Trust Deed. Grantor agrees not to collect any

Rents more than 30 days in advance. This assignment shall not operate to place responsibility for the care, maintenance, or repair of the Trust Property on Beneficiary.

3.2 Attorney-in-Fact. Grantor irrevocably constitutes and appoints Beneficiary as its true and lawful attorney-in-fact, with power of substitution, to exercise any and all of the rights, powers, and authorities described in this Article III and to endorse any instruments given in payment of any Rents.

ARTICLE IV SECURITY AGREEMENT AND FIXTURE FILING

To secure the Obligations, Grantor hereby grants to Beneficiary a security interest in all fixtures located on the Trust Property. This Trust Deed shall constitute a security agreement and fixture filing under the Uniform Commercial Code statutes of the state of Oregon. The mailing address of Grantor and the address of Beneficiary from which information may be obtained are set forth in the cover sheet of this Trust Deed.

ARTICLE V EVENTS OF DEFAULT; REMEDIES

- 5.1 Events of Default. Each of the following shall constitute an "Event of Default" under this Trust Deed:
 - (1) **Nonpayment.** Failure of Nordby to pay any of the Obligations when due.
- (2) **Breach of Other Covenants.** Failure of Nordby or Grantor to perform or abide by any other covenant included in the Obligations.
- (3) **Misinformation.** Falsity when made in any material respect of any representation, warranty, or information furnished by Grantor or Nordby to Beneficiary in connection with any of the Obligations.
- (4) Other Indebtedness, Secondary Financing. Grantor's default beyond applicable grace periods in the payment of any other indebtedness secured by all or any portion of the Trust Property.
- (5) **Bankruptcy.** The occurrence of any of the following with respect to Grantor, Nordby, or the then-owner of the Trust Property: (a) appointment of a receiver, liquidator, or trustee for any such party or any of its properties; (b) adjudication as a bankrupt or insolvent; (c) filing of any petition by or against any such party under any state or federal bankruptcy, reorganization, moratorium, or insolvency law; (d) inability to pay debts when due; or (e) any general assignment for the benefit of creditors.
- (6) **Transfer; Due-on-Sale.** Any sale, lease, gift, conveyance, contract for conveyance, transfer, or assignment of the Trust Property, or any part thereof or any interest therein, either voluntarily, involuntarily, or by the operation of law (a "**Transfer**"), without Beneficiary's prior written consent (which may not be unreasonably delayed or withheld). The provisions of this subsection (6) shall apply to each and every Transfer, regardless of whether or not Beneficiary has consented or waived its rights in connection with any previous Transfer.

- 5.2 Remedies in Case of Default. If an Event of Default shall occur, Beneficiary or Trustee, as the case may be, may exercise any one or more of the following rights and remedies, in addition to any other remedies that may be available by law, in equity, or otherwise:
- (1) Acceleration. Beneficiary may declare all or any portion of the Obligations immediately due and payable.
- (2) **Rents.** Beneficiary may revoke Grantor's right to collect the Rents, and may collect the Rents. Beneficiary shall not be deemed to be in possession of the Trust Property solely by reason of exercise of the rights contained in this subsection (2).
- (3) **Power of Sale.** Beneficiary may direct Trustee, and Trustee shall be empowered, to foreclose the Trust Property by advertisement and sale under applicable law.
- (4) **Foreclosure.** Beneficiary may judicially foreclose this Trust Deed and obtain a judgment foreclosing Grantor's interest in all or any part of the Trust Property.
- (5) **Fixtures and Personal Property.** With respect to any fixtures or other property subject to a security interest in favor of Beneficiary, Beneficiary may exercise any and all of the rights and remedies of a secured party under the Uniform Commercial Code.
- 5.3 Sale. In any sale under this Trust Deed or pursuant to any judgment, the Trust Property, to the extent permitted by law, may be sold as an entirety or in one or more parcels and in such order as Beneficiary may elect. The purchaser at any such sale shall take title to the Trust Property or the part thereof so sold, free and clear of the estate of Grantor, the purchaser being hereby discharged from all liability to see to the application of the purchase money. Any person, including Beneficiary, may purchase at any such sale. Beneficiary is hereby irrevocably appointed Grantor's attorney-in-fact, with power of substitution, to make all appropriate transfers and deliveries of the Trust Property or any portions thereof so sold. Nevertheless, Grantor shall ratify and confirm any such sale or sales by executing and delivering to Beneficiary or to such purchaser or purchasers all such instruments requested by Beneficiary for such purpose.
- 5.4 Cumulative Remedies. All remedies under this Trust Deed are cumulative. Any election to pursue one remedy shall not preclude the exercise of any other remedy. No delay or omission in exercising any right or remedy shall impair the full exercise of that or any other right or remedy or constitute a waiver of any Event of Default. Beneficiary may exercise any remedy singularly or concurrently.
- 5.5 Application of Proceeds. All proceeds from the exercise of the rights and remedies under this Article V shall be applied (1) to costs of exercising such rights and remedies; (2) to the Obligations, in such order as Beneficiary shall determine in its sole discretion; and (3) the surplus, if any, shall be paid to the clerk of the court in the case of a judicial foreclosure proceeding, otherwise to the person or persons legally entitled thereto.

ARTICLE VI GENERAL PROVISIONS

- 6.1 Time Is of the Essence. Time is of the essence with respect to all covenants and obligations of Grantor under this Trust Deed.
- 6.2 Reconveyance by Trustee. At any time on the request of Beneficiary, payment of Trustee's fees, if any, and presentation of this Trust Deed, without affecting the liability of any person for payment of the Obligations, Trustee may reconvey, without warranty, all or any part of the Trust Property. The grantee in any reconveyance may be described as the "person or persons legally entitled thereto," and the recitals therein of any facts shall be conclusive proof of the truthfulness thereof.
- 6.3 Notices. Except as otherwise provided in this Trust Deed, all notices shall be in writing and may be delivered by hand, or mailed by first-class certified mail, return receipt requested, postage prepaid, and addressed to the appropriate party at its address set forth at the outset of this Trust Deed. Any party may change its address for such notices from time to time by notice to the other parties. Notices given by mail in accordance with this paragraph shall be deemed to have been given on the date of mailing; notices given by hand shall be deemed to have been given when actually received.
- 6.4 Substitute Trustee. In the event of dissolution or resignation of Trustee, Beneficiary may substitute one or more trustees to execute the trust hereby created, and the new trustee(s) shall succeed to all the powers and duties of the prior trustee(s).
- 6.5 Trust Deed Binding on Successors and Assigns. This Trust Deed shall be binding on and inure to the benefit of the heirs, legatees, personal representatives, successors, and assigns of Grantor, Trustee, and Beneficiary.
- 6.6 Indemnity. Grantor shall, to the fullest extent allowed by law, hold Beneficiary and Trustee harmless from and indemnify them for any and all claims, demands, damages, liabilities, and expenses, including but not limited to attorney fees and court costs, arising out of or in connection with Trustee's or Beneficiary's interests and rights under this Trust Deed.
- 6.7 Attorney Fees. If Beneficiary refers any of the Obligations to an attorney for collection or seeks legal advice following a default; if Beneficiary is the prevailing party in any litigation instituted in connection with any of the Obligations; or if Beneficiary or any other person initiates any judicial or nonjudicial action, suit, or proceeding in connection with any of the Obligations or the Trust Property (including but not limited to bankruptcy, eminent domain, or probate proceedings), and a lawyer is employed by Beneficiary to appear in any such proceeding or seek relief from a judicial or statutory stay, or otherwise to enforce Beneficiary's interests, then in any such event Grantor shall pay reasonable attorney fees, costs, and expenses incurred by Beneficiary in connection with the above mentioned events and any appeals. Such amount shall be secured by this Trust Deed and, if not paid on demand, shall bear interest at the rate specified in the Note.

- **6.8** Applicable Law. This Trust Deed shall be governed by the laws of the state of Oregon.
- 6.9 **Person Defined.** As used in this Trust Deed, the word *person* shall mean any natural person, partnership, trust, corporation, or other legal entity of any nature.
- **6.10** Severability. If any provision of this Trust Deed shall be held to be invalid, illegal, or unenforceable, the other provisions of this Trust Deed shall not be affected.
- 6.11 Entire Agreement. This Trust Deed contains the entire agreement of the parties with respect to the Trust Property. No prior agreement or promise made by any party to this Trust Deed that is not contained herein shall be binding or valid.
- Statutory Warning. BEFORE SIGNING OR ACCEPTING THIS 6.12 INSTRUMENT, THE PERSON TRANSFERRING FEE TITLE SHOULD INQUIRE ABOUT THE PERSON'S RIGHTS, IF ANY, UNDER ORS 195.300, 195.301 AND 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, AND SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009. THIS INSTRUMENT DOES NOT ALLOW USE OF THE PROPERTY DESCRIBED IN THIS INSTRUMENT IN VIOLATION OF APPLICABLE LAND USE LAWS AND REGULATIONS. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE PERSON ACQUIRING FEE TITLE TO THE PROPERTY SHOULD CHECK WITH THE APPROPRIATE CITY OR COUNTY PLANNING DEPARTMENT TO VERIFY THAT THE UNIT OF LAND BEING TRANSFERRED IS A LAWFULLY ESTABLISHED LOT OR PARCEL, AS DEFINED IN ORS 92.010 OR 215.010, TO VERIFY THE APPROVED USES OF THE LOT OR PARCEL, TO DETERMINE ANY LIMITS ON LAWSUITS AGAINST FARMING OR FOREST PRACTICES, AS DEFINED IN ORS 30.930, AND TO INQUIRE ABOUT THE RIGHTS OF NEIGHBORING PROPERTY OWNERS, IF ANY, UNDER ORS 195.300, 195.301 AND 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, AND SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009.
- **6.15 Legal Representation.** The law firm of Bryant, Lovlien & Jarvis, P.C., of Bend, Oregon has been employed by Grantor to prepare the documents in conjunction with this transaction, and such attorneys represent only Grantor in the matter. Beneficiary has thoroughly reviewed this Trust Deed, and has consulted with legal counsel of its choosing or knowingly waived the right to do so. The rule of construction that a written instrument is construed against the party preparing or drafting such written instrument shall specifically not be applicable to the interpretation of this Trust Deed, and any documents executed and delivered pursuant to, or in connection with, this Trust Deed.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the Grantor has executed this Trust Deed as of the date first set forth above.

GRANTOR:

NORDBY & RAPER, INC., an Oregon corporation

By: Robert I. Nordby, President

STATE OF OREGON) ss.
County of Deschutes)

The foregoing instrument was acknowledged before me this <u>12</u> day of September, 2011, by Robert J. Nordby in his capacity as President of Nordby & Raper, Inc., an Oregon corporation.



Notary Public for Oregon

My commission expires: 2.2.13

EXHIBIT A

LEGAL DESCRIPTION

Pacific Pride cardlock (Highway 97, Chemult, Oregon 97731)

PARCEL NO. 1: Lots 4, 5 and 6 in Block 5 of CHEMULT, Oregon, according to the duly recorded plat thereof on file in the records of Klamath County, Oregon. Also, beginning at a point on the South Line of Third Street, produced, 20 feet Southwesterly along said line from the most Westerly corner of Lot 6 in Block 5 of CHEMULT, Oregon; thence continuing Southwesterly along said Southerly line of Third Street, produced, a distance of 175 feet, more or less, to the West line of the NW1/4 of SW1/4 of Section 21, Township 27, S.R. 8 E.W.M.; thence South, along the West line of said NW1/4 of SW1/4 a distance of 325 feet, more or less to a point on the Northerly line of Second Street, produced; thence Northeasterly along the said North line of Second Street, produced, 260 feet, more or less, to a point 20 feet Southwesterly along said line, from the most Southerly corner of Lot 1 of said Block 5, thence Northwesterly parallel to the Westerly line of said Block 5, a distance of 300 feet, more or less, to the point of beginning.

<u>PARCEL NO. 2</u>: A portion of the NW1/4 SW1/4 of Section 21, Township 37, South Range 8 E.W.M., more particularly described as follows:

Beginning at the Southwest corner of Block 5, CHEMULT, Oregon, thence North 19°20' West along the Westerly boundary of said Block 5, 300 feet to a point; thence Southwesterly parallel with the Southerly boundary of said Block 5 extended Southwesterly, 20 feet to a point; thence South 19°20' East 300 feet to a point; thence Northeasterly 20 feet to the point of beginning.